

Management Discussion

Second Quarter 2024



General Information

Banco General, S.A. is a corporation organized and existing under the laws of Panama. The Bank operates in Panama under a General License issued by the Superintendence of Banks of Panama (SBP), which entitles it to carry out banking business with local and foreign clients. The Bank has a network of representative offices in Colombia, Guatemala, El Salvador, and Peru and also conducts banking business in Costa Rica, through its subsidiary, Banco General (Costa Rica), S.A. All references to "we", "us", "our", "Bank" and "Banco General" are to Banco General, S.A., and its consolidated subsidiaries, unless otherwise indicated or so required by the context.

The following discussion is based on the information contained in the condensed consolidated interim financial statements, as of June 30, 2024. Some figures (including percentages) in this document have been rounded.

The Bank prepares its consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Total Assets

As of June 30, 2024, the Bank's gross loan portfolio increased by US\$771.8 million, or 6.6%, from US\$11,645.3 million on June 30, 2023, to US\$12,417.1 million. During this period, the Bank's residential mortgage portfolio decreased by 0.6%, from US\$4,811.8 million to US\$4,781.8 million; the consumer loan portfolio increased by 10.0%, from US\$1,889.0 million to US\$2,077.3 million; the corporate loan portfolio, comprising both local and regional corporate clients, increased by 12.8%, from US\$4,485.1 million to US\$5,059.1 million; and other loans (comprising pledge loans, overdrafts and financial leases) increased by 8.6% from US\$459.4 million to US\$499.0 million. The Bank's local corporate loan portfolio increased by 5.9%, from US\$3,309.7 million to US\$3,504.4 million, and the Bank's regional corporate loan portfolio increased by 32.3%, from US\$1,175.4 million to US\$1,554.7 million. The Bank's total investment portfolio, primarily made up of investment-grade liquid fixed-income investments, as well as the local and regional corporate fixed-income portfolio decreased, 3.1%, from US\$5,122.9 million on June 30, 2023 to US\$4,962.2 million on June 30, 2024.

Total Liabilities

As of June 30, 2024, the Bank's total deposits increased by US\$276.4 million, or 2.1%, from US\$12,917.3 million on June 30, 2023, to US\$13,193.8 million. During this period, time deposits increased by US\$459.2 million, or 8.6%, from US\$5,325.5 million to US\$5,811.7 million, representing 44.0% of total deposits, with an average remaining life of 13 months, and 66.9% of them having original maturities of one year or more. Savings accounts decreased by US\$54.7 million, or 1.1%, from US\$4,792.9 million to US\$4,738.2 million, representing 35.9% of total deposits. Demand deposits decreased by US\$128.0 million, or 4.6%, from US\$2,771.9 million to US\$2,643.9 million, representing 20.0% of total deposits.

The Bank's total borrowings and placements decreased by US\$45.4 million, or 3.8%, from US\$1,185.7 million in June 2023 to US\$1,140.3 million in June 2024.

Equity

As of June 30, 2024, the Bank's equity increased by US\$346.4 million, or 12.5%, from US\$2,775.5 million on June 30, 2023, to US\$3,121.9 million, mainly driven by: (i) an increase in retained earnings of US\$249.1 million, and (ii) an increase in capital reserves of US\$92.7 million (primarily due to an increase in the valuation of the investment portfolio). The Bank's equity to total assets ratio increased from 16.57% on June 2023, as compared to 15.31% in June 2024.



Liquidity and Funding Sources

The Bank's Assets and Liabilities Committee (ALCO) is responsible for developing policies relating to the management of the Bank's assets and liabilities that enable us to maintain interest rate, market, maturity, liquidity, and foreign exchange exposures, within the Bank's approved limits while maximizing the return on shareholders' equity.

The Bank's asset and liability management policy seeks to ensure that sufficient liquidity is available to honor withdrawals of deposits, to make payments upon maturity of other liabilities, to extend loans or other forms of credit, and to meet the Bank's working capital needs.

Our Treasury Department is responsible for managing the Bank's liquidity and funding positions, as well as executing the Bank's investment strategy. The Bank's policies require high absolute levels of liquidity composed of high-quality liquid assets, a key pillar of the Bank's financial strategy.

Consistent with the Bank's conservative financial policies, we have historically maintained high levels of liquidity in investment-grade liquid investments, which are complemented by: (i) an adequate asset and liability maturity structure, (ii) a diversified and stable deposit base, (iii) access to multiple sources of financings (representing 7.26% of total liabilities as of June 30, 2024); and (iv) low levels of short-term institutional liabilities, all of which give us a stable asset and liability structure.

As of June 30, 2024, primary liquidity amounted to 27.87%, comprised of cash, bank deposits and liquid investment-grade fixed-income investments, as a percentage of total deposits and borrowings (excluding perpetual bonds). The Bank's total primary liquidity has an average credit rating of AA-, 52.5% of the investments having AAA rating and 78.2% being A- or above. These liquid assets represented 29.4% of total deposits and 20.6% of total assets.

In addition to our internal liquidity limits, the Bank must comply with liquidity ratios established by the SBP, which require banks to have liquid assets of no less than 30% of qualified deposits, with maturities of less than 186 days, excluding deposits from subsidiaries and pledged deposits. For the calculation of this ratio, the SBP allows for all loan installments and maturities classified as standard with a term of less than 186 days to be considered liquid assets. The loan installments and maturities can only represent up to 30% of the total liquid assets used in this ratio. As of June 30, 2024, the Bank maintained a regulatory liquidity of 40.59%.

A. Loan Portfolio

The Bank's loan portfolio is well-diversified among client segments and a wide variety of products. As of June 30, 2024, total gross loans amounted to US\$12,417.1 million, comprising: (i) 55.2% retail loans (38.5% residential loans and 16.7% consumer loans), (ii) 40.7% corporate loans (28.2% local corporate loans and 12.5% foreign corporate loans), and (iii) 4.1% other loans (which include pledge loans, overdrafts, and financial leases).

To minimize the risk of credit losses, the Bank emphasizes on granting loans secured by collateral, particularly single-family residences, other properties, and deposits, in addition to applying strict underwriting guidelines and "Know Your Customer" policies. As of June 30, 2024, 69.9% of all loans were secured by residential or commercial properties, deposits, or other assets; 59.8% of all loans were secured by first lien mortgages on land and improvements, and 10.1% of all loans were backed by pledged deposits and other assets. The combination of our underwriting policies and security interests held as collateral has resulted in historically low gross and net write-off levels, averaging 0.39%, and 0.02% respectively of total loans for the last two years ending June 30, 2024.

As of June 30, 2024, 85.9% of the Bank's loan portfolio consisted of local borrowers (individuals and corporations) based in Panama, and 14.1% consisted of regional clients based primarily in Costa Rica, Colombia, Guatemala, El Salvador, Peru, and Mexico, including clients of our universal banking subsidiary in Costa Rica, Banco General (Costa Rica), S.A., which has 8 branches. Furthermore, 99.9% of the Bank's loans were denominated in US dollars, which is the legal tender in Panama.



The following table summarizes the composition of the loan portfolio by type of loan as of June 30, 2024, and 2023, and as of December 31, 2023, 2022, and 2021, respectively:

	As of June 30			As of December 31		
	2024	2023	(%) Change	2023	2022	2021
		(in thousand	s of U.S. dollars	s, except for p	ercentages)	
Local loans						
Commercial	433,955	331,080	31.1%	327,705	371,731	350,371
Interim construction loans	269,244	275,256	(2.2%)	265,160	286,742	378,674
Lines of credit	987,595	905,927	9.0%	1,019,344	935,698	781,406
Residential mortgage loans	4,640,149	4,657,897	(0.4%)	4,659,178	4,634,457	4,527,931
Commercial mortgage loans	1,813,594	1,797,431	0.9%	1,785,136	1,878,588	1,919,261
Personal loans, auto loans and credit cards	2,066,938	1,882,000	9.8%	1,963,721	1,801,740	1,707,751
Pledge loans and overdrafts	350,630	325,357	7.8%	329,659	315,459	303,712
Leasing	101,940	84,980	20.0%	91,931	73,634	65,341
Total local loans	10,664,046	10,259,928	3.9%	10,441,835	10,298,049	10,034,446
Faraina lague						
Foreign loans	060 024	717 261	20.00/	700 221	602.700	620 202
Commercial	860,834	717,361		788,221	•	620,293
Lines of credit	561,457	314,195		399,792	•	243,162
Residential mortgage loans	141,632	153,900	, ,	148,074		185,841
Commercial mortgage loans	132,399	143,821	, ,	139,405	-	161,100
Personal loans, auto loans and credit cards	10,346	7,048		8,088	•	9,253
Pledge loans and overdrafts	46,397	49,052	<u> </u>	49,546		43,683
Total foreign loans	1,753,064	1,385,377	26.5%	1,533,126	1,392,146	1,263,333
Total loans	12,417,110	11,645,305	6.6%	11,974,961	11,690,196	11,297,779
Less:						
Allowance for loan losses	393,110	427,211	(8.0%)	394,787	432,999	467,706
Unearned commissions	39,982	39,503	1.2%	38,961	38,496	36,092
Total loans, net	11,984,018	11,178,591	7.2%	11,541,213	11,218,700	10,793,981



Non Accrual Loans

Regulation issued by the SBP requires the classification of loans with a non accrual status if any of the following conditions exist: (i) principal and interest payments exceed past due limits established by the SBP (91 days or more of principal and/or interest payments past due for all types of loans, except for mortgage loans and overdrafts which have a limit of 120 and 30 days, respectively); or (ii) the debtor's financial condition has been adversely affected (including: deterioration of the payment capacity, collateral weakness, or other factors known to us, such as fraud, death of the debtor, insolvency or bankruptcy) in a manner that places the collection of the loan at risk.

The following table presents non accrual loans according to loan type as of June 30, 2024, and 2023, and as of December 31, 2023, 2022, and 2021, respectively:

	As of June 30			As of December 31		
	2024	2023	(%) Change	2023	2022	2021
		(in thousand	s of U.S. dollars	s, except for p	ercentages)	
Non accrual loans						
Commercial	707	1,397	(49.4%)	873	1,347	9,015
Interim construction loans	-	-	0.0%	-	1,002	1,918
Lines of credit	5,881	5,891	(0.2%)	5,729	6,096	6,520
Residential mortgage loans	176,743	192,309	(8.1%)	186,546	200,761	236,062
Commercial mortgage loans	36,788	35,535	3.5%	39,457	36,781	35,389
Personal loans, auto loans and credit cards	37,276	34,613	7.7%	25,952	30,441	46,857
Pledge loans and overdrafts	270	211	27.6%	157	826	2,025
Leasing	106	108	(1.8%)	81	535	1,754
Total non accrual loans	257,771	270,064	(4.6%)	258,795	277,789	339,539
Total loans	12,417,110	11,645,305		11,974,961	11,690,196	11,297,779
Allowance for loan losses	393,110	427,211		394,787	432,999	467,706
Non accrual loans / total loans	2.08%	2.32%	1	2.16%	2.38%	3.01%
Allowance for loans losses / non accrual loans	152.50%	158.19%	ı	152.55%	155.87%	137.75%

As of June 30, 2024, non accrual loans decreased to US\$257.8 million, compared to US\$270.1 million on June 30, 2023. The decrease in non accrual loans is mainly attributable to a US\$15.6 million decrease in the residential mortgage non accrual balance from US\$192.3 million to US\$176.7 million, offset by a US\$2.7 million increase in the consumer non accrual balance from US\$34.6 million to US\$37.3 million.

Non accrual loans calculated in accordance with SBP regulations represented 2.08% of total loans on June 30, 2024, compared to 2.32% on June 30, 2023. The Bank's coverage of allowance for loan losses was 152.50% of non accrual loans, as compared to 158.19% as of June 30, 2023; and 152.55% as of December 31, 2023.



Past Due Loans

The Bank classifies the loans in its portfolio, as past due if: (i) during the life of the loan, scheduled interest and/or principal payments are more than 90 days past due; and (ii) at the final maturity of the loan, all amounts due are not paid after 30 days of the final maturity date.

The following table presents past due loans, according to loan type as of June 30, 2024, and 2023, and as of December 31, 2023, 2022, and 2021, respectively:

	As of June 30			As of December 31		
	2024	2023	(%) Change	2023	2022	2021
		(in thousan	ds of U.S. dollars	s, except for pe	ercentages)	
Past due loans						
Commercial	695	1,447	(52.0%)	1,043	1,347	6,310
Interim construction loans	-	-	0.0%	-	1,002	1,918
Lines of credit	6,166	5,876	4.9%	5,729	6,244	6,940
Residential mortgage loans	222,657	236,588	(5.9%)	233,429	237,114	279,187
Commercial mortgage loans	36,720	35,700	2.9%	37,996	36,856	35,409
Personal loans, auto loans and credit cards	37,454	34,449	8.7%	25,787	30,341	47,179
Pledge loans and overdrafts	270	208	29.4%	157	922	2,142
Leasing	129	112	15.2%	143	543	2,035
Total past due loans	304,090	314,380	(3.3%)	304,284	314,370	381,120
Total loans	12,417,110	11,645,305		11,974,961	11,690,196	11,297,779
Allowance for loan losses	393,110	427,211		394,787	432,999	467,706
Past due loans / total loans	2.45%	2.70%		2.54%	2.69%	3.37%
Allowance for loan losses / past due loans	129.27%	135.89%		129.74%	137.74%	122.72%

Past due loans decreased to US\$304.1 million as of June 30, 2024, compared to US\$314.4 million as of June 30, 2023. The decrease in past due loans is mainly attributable to a decrease of US\$13.9 million in the past due balance of residential mortgage loans from US\$236.6 million to US\$222.7 million, offset by a US\$3.0 million increase in the consumer past due balance from US\$34.5 million to US\$37.5 million.

Past due loans represented 2.45% of total loans as of June 30, 2024, compared to 2.70% as of June 30, 2023. The Bank's coverage of allowance for loan losses was 129.27% of past due loans, compared to 135.89% as of June 30, 2023, and 129.74% as of December 31, 2023

Allowance for Loan Losses

To maintain the allowance for loan losses at required levels, provisions for loan losses are accounted for as charges on income and added to the allowance and any subsequent write-offs are applied against this allowance.

The allowance for loan losses at amortized cost consists of expected credit losses (ECL) based on the loans' credit risk rating and the mechanisms used to determine the loans' probability of default, depending on the impairment stage assigned to each loan. The ECL model is determined by grouping loans with similar credit risk characteristics, and segmented methodologies for "Consumer Banking" and "Corporate Banking". Both methodologies consist of probability of default, loss given default, and exposure to default estimates.

The ECL model presents three stages of impairment for financial assets that are applied from the date of origin or acquisition. These stages are summarized below:

Stage 1: The Bank recognizes a credit loss allowance at an amount equivalent to the expected credit losses for the following 12-months period. This represents the portion of lifetime expected credit losses resulting from default events



that are possible within a 12-months period as of the reporting date, if credit risk has not increased significantly since initial recognition.

Stage 2: The Bank recognizes a credit loss allowance at an amount equal to the total lifetime expected credit losses (LTECL) for those financial assets which are considered to have experienced a significant increase in credit risk since their initial recognition. This requires the calculation of ECL based on the remaining lifetime probability of default (LTPD) of the asset. The allowance for credit losses is higher in this stage because of the increase in credit risk and the impact of a longer time horizon in comparison to stage 1.

Stage 3: The Bank recognizes a loss allowance at an amount equal to the expected credit loss over the total lifetime of the asset, based on a probability of default (PD) of 100% over the asset's recoverable cash flows.

Our IFRS 9 models and the information used to estimate expected credit losses in the consumer, mortgage and corporate portfolio, and thus set adequate levels of loan loss reserves may not be able to fully capture all the potential additional levels of risk resulting from the effects of the Covid-19 pandemic. Therefore, the Bank developed complementary models to incorporate the potential increase in risk levels and the corresponding additional loan loss reserves.

The following table presents the breakdown of the allowance for loan losses under IFRS 9 parameters as of June 30, 2024, and December 31, 2023:

	Aso	of June 30, 202	24	As of December 31, 2023		(%) Change		
	Loans	Allowance	%	Loans	Allowance	%	Loans	Allowance
			(in thousa	nds of U.S. do	llars,except perc	entages)		
Stage 1	10,578,537	137,577	1.3%	10,068,716	132,012	1.3%	5.1%	4.2%
Stage 2	1,579,605	196,007	12.4%	1,643,698	208,039	12.7%	(3.9%)	(5.8%)
Stage 3	258,968	59,526	23.0%	262,547	54,736	20.8%	(1.4%)	8.8%
Total	12,417,110	393,110	3.2%	11,974,961	394,787	3.3%	3.7%	(0.4%)

As of June 30, 2024, the allowance for loan losses decreased to US\$393.1 million, or 3.2% of the total loan portfolio, from US\$394.8 million, or 3.3% of the total loan portfolio, as of December 31 2023, Additionally, during this period:

Stage 1 loans increased US\$509.8 million to US\$10,578.5 million, and the allowance level increased from US\$132.0 million (1.3% of stage 1 loans) to US\$137.6 million (1.3% of stage 1 loans). The loan balance in Stage 2 decreased from US\$1,643.7 million to US\$1,579.6 million, and the allowance decreased from US\$208.0 million (12.7% of stage 2 loans) to US\$196.0 million (12.4% of stage 2 loans). The loan balance in Stage 3 decreased from US\$262.5 million to US\$259.0 million and the allowance increased from US\$54.7 million (20.8% of stage 3 loans) to US\$59.5 million (23.0% of stage 3 loans).

As of June 30, 2024, the Bank's restructured loans amounted to US\$769.8 million (December 31, 2023: US\$844.9 million), primarily due to loans modified in accordance with regulation issued by the SBP during the pandemic. Additionally, of the total restructured loans, US\$438.5 million, or 57.0%, are current with their contractual payments. Furthermore, US\$664.2 million, or 86.3%, of restructured loans were backed by mortgage collateral (December 31, 2023: US\$733.9 million or 86.9%).



The following table presents the breakdown of the allowance for loans losses as of June 30, 2024, and 2023, and as of December 31, 2023, 2022 and 2021, respectively:

	As of June 30			As of December 31		
	2024	2023	(%) Change	2023	2022	2021
		(in thous	sands of U.S. dollars	s, except for perce	entages)	
Allowance at the beginning of period	394,787	432,999	(8.8%)	432,999	467,706	383,795
Net loan loss provisions	93	(13,801)	n/a	(40,138)	(42,396)	155,642
Write-offs:						
Commercial	301	60	405.6%	563	318	7,777
Interim construction loans	-	1,002	(100.0%)	1,028	129	119
Lines of credit	13	13	(3.3%)	44	583	536
Residential mortgage loans	2,742	1,845	48.6%	4,600	2,260	1,749
Commercial mortgage loans	212	42	404.3%	288	1,366	247
Personal, auto loans and credit cards	23,024	14,560	58.1%	40,925	26,495	86,471
Auto loans	1,084	1,350	(19.7%)	2,403	2,422	4,408
Personal loans	13,416	7,667	75.0%	23,728	11,341	37,434
Credit cards	8,523	5,542	53.8%	14,794	12,732	44,630
Pledge loans and overdrafts	126	74	70.3%	140	350	146
Leasing	5	52	(89.7%)	52	22	-
Total write-offs	26,423	17,648	49.7%	47,640	31,523	97,044
Recoveries	24,653	25,661	(3.9%)	49,565	39,212	25,313
Allowance at the end of period	393,110	427,211	(8.0%)	394,787	432,999	467,706
Total loans	12,417,110	11,645,305		11,974,961	11,690,196	11,297,779
Allowance for loan losses / total loans	3.17%	3.67%		3.30%	3.70%	4.14%
Write-offs / total loans (1)	0.43%	0.30%		0.40%	0.27%	0.86%
Net write-offs / total loans (1)	0.03%	(0.14%)		(0.02%)	(0.07%)	0.63%
(1) -						

⁽¹⁾ Percentages are annualized.

As of June 30, 2024, total write-offs amounted to US\$26.4 million (0.43% of total loans, annualized), as compared to US\$17.6 million (0.30% of total loans, annualized) for the same period in previous year, while net write-offs amounted to US\$1.8 million (0.03% of total loans, annualized).

B. Capital Resources

One of the cornerstones of our financial strategy is our strong capital position, which exceeds local and international regulatory requirements contained in the Basel Accords and has supported our investment-grade ratings since 1997, currently holding the following ratings: BBB by Standard & Poor's, Baa3 by Moody's, and BBB- by Fitch Ratings, one notch above the sovereign. In the case of Standard & Poor's and Moody's, our ratings are higher on a stand-alone basis, but constrained by Panama's sovereign rating due to their methodologies.

As of June 30, 2024, the Bank had a total capital of US\$3,457.2 million, or 3.1 times the SBP required regulatory capital of 8.0%. The ratio of total capital to risk-weighted assets ("RWA") was 24.87%, based entirely on primary capital, which increased by US\$351.0 million, or 11.3%, compared to June 30, 2023, and total risk-weighted assets of US\$13,901.0 million. Total risk-weighted assets include: US\$12,390.7 million of credit RWA, US\$721.2 million of market RWA, and US\$789.2 million of operational RWA.

In addition to the above-mentioned regulatory capital adequacy requirements, Agreement 4-2013 issued by the SBP requires that all banks maintain a countercyclical dynamic reserve of not less than 1.25% and no more than 2.50% of the risk-weighted loans classified as standard loans. The dynamic reserve is presented as part of the legal reserves in the equity section of the Bank's financial statements and is considered part of the regulatory capital if a bank's regulatory capital exceeds the minimum capital adequacy ratio of 8.0%. As of June 30, 2024, the Bank's dynamic reserve balance was US\$151.7 million.



The Bank's subsidiaries General de Seguros, S.A., BG Valores, S.A., ProFuturo Administradora de Fondos de Pensiones y Cesantía, S.A., BG Investment Co., Inc., BG Trust, Inc., Banco General (Costa Rica), S.A., Banco General (Overseas), Inc., and Commercial Re. Overseas, Ltd. are all subject to minimum capital requirements stipulated by their corresponding regulators including but not limited to the SBP, the Superintendence of Insurance and Reinsurance of Panama, the Superintendence of Capital Markets of Panama, the General Superintendency of Financial Entities of Costa Rica (SUGEF), the Monetary Authority of the Cayman Islands (CIMA), the British Virgin Islands Financial Services Commission, and others. As of June 30, 2024, all the subsidiaries of the Bank complied with the minimum capital requirements applicable according to their respective regulation.

The following table presents information regarding the Bank's capital levels as of June 30, 2024, and 2023, and as of December 31, 2023, 2022 and 2021, respectively:

	As of June 30		As o	1	
	2024	2023	2023	2022	2021
	(in t	housands of U.	S. dollars, except fo	or percentages)
Regulatory primary capital					
Common shares	500,000	500,000	500,000	500,000	500,000
Legal reserve	198,315	191,425	192,810	190,917	190,606
Other items comprehensive income	(157,379)	(250,077)	(163,678)	(279,368)	74,008
Retained earnings	2,561,360	2,312,215	2,377,583	2,150,471	1,916,158
Less: Regulatory adjustments	45,056	47,330	46,021	48,638	51,547
Total regulatory primary capital - CET 1	3,057,240	2,706,234	2,860,694	2,513,381	2,629,225
Minimum regulatory primary capital - CET 1 (4.5%)	625,546	586,409	605,290	569,536	599,177
Additional primary capital (Tier 1)					
Subordinated perpetual bonds	400,000	400,000	400,000	400,000	400,000
Total additional primary capital	400,000	400,000	400,000	400,000	400,000
Total primary capital	3,457,240	3,106,234	3,260,694	2,913,381	3,029,225
Minimum regulatory total primary capital (6.0%)	834,062	781,879	807,053	759,381	798,903
Total capital	3,457,240	3,106,234	3,260,694	2,913,381	3,029,225
Minimum regulatory total capital (8.0%)	1,112,082	1,042,505	1,076,071	1,012,508	1,065,204
Credit risk-weighted assets	12,390,663	11,616,978	12,045,910	11,258,810	11,506,121
Market risk-weighted assets	721,190	711,435	641,963	657,676	1,154,481
Operational risk-weighted assets	789,175	702,899	763,010	739,859	654,452
Risk-weighted assets	13,901,028	13,031,313	13,450,883	12,656,345	13,315,053
Capital ratios					
Total regulatory primary capital ratio	21.99%	20.77%	21.27%	19.86%	19.75%
Total primary capital ratio	24.87%	23.84%	24.24%	23.02%	22.75%
Total capital ratio	24.87%	23.84%	24.24%	23.02%	22.75%

The Bank's Capital reflects the Board of Director's commitment to maintaining a strong capital base to support depositors and enable us to support growth opportunities and weather unexpected adverse events.



C. Results of Operations for the three and six months ended on June 30, 2024, and 2023.

The following table presents the Bank's principal consolidated results of operations for the three and six months ended on June 30, 2024, and 2023, respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30		
	2024	2023	(%) Change	2024	2023	(%) Change
		(in thousa	nds of U.S. dollars,	except for percent	ages)	
Net interest and commission income	228,425	207,714	10.0%	445,675	412,186	8.1%
Total Provisions, net	(1,308)	(14,168)	(90.8%)	(349)	(16,356)	(97.9%)
Other Income (expenses):						
Fees and other commissions	101,993	81,206	25.6%	198,333	167,566	18.4%
Insurances premiums, net	12,187	9,863	23.6%	23,690	19,466	21.7%
Gain (Loss) on financial instruments, net	(7,237)	(3,132)	131.1%	(3,893)	(23,976)	(83.8%)
Other Income, net	13,642	14,988	(9.0%)	23,761	23,336	1.8%
Commission expenses and other expenses	(41,396)	(37,793)	9.5%	(83,746)	(77,940)	7.4%
Total other income, net	79,189	65,132	21.6%	158,146	108,452	45.8%
General and administrative expenses	(87,555)	(81,985)	6.8%	(172,398)	(161,976)	6.4%
Equity participation in associates	3,816	4,032	(5.3%)	8,155	7,926	2.9%
Net income before income tax	225,184	209,061	7.7%	439,926	382,944	14.9%
Income tax, net	(29,971)	(28,595)	4.8%	(55,375)	(50,725)	9.2%
Net Income	195,212	180,466	8.2%	384,552	332,219	15.8%

For the three months ended June 30, 2024, the Bank's net income amounted to US\$195.2 million, which represents an increase of US\$14.7 million, or 8.2%, compared to US\$180.5 million for the same period in the last year. ROAE and ROAA were 25.38% and 4.17%, respectively, compared to 26.24% and 3.96% for the same period a year ago. These results were mainly due to the following factors:

Net Interest and Commission Income

The following table presents the Bank's net interest and commission income and related average rate and margin information for the three and six months ended on June 30, 2024, and 2023, respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30		
	2024	2023	(%) Change	2024	2023	(%) Change
		(in thousa	nds of U.S. dollars, exc	cept for percentage	es)	
Total interest and commission income	322,570	284,328	13.4%	631,891	559,522	12.9%
Total interest expenses	(94,144)	(76,614)	22.9%	(186,216)	(147,336)	26.4%
Net interest and commission income	228,425	207,714	10.0%	445,675	412,186	8.1%
Average interest earning assets	17,219,129	16,610,287	3.7%	17,156,360	16,633,896	3.1%
Average interest bearing liabilities	12,562,370	12,320,367	2.0%	12,558,218	12,374,375	1.5%
Net interest margin (1)(4)	5.31%	5.00%		5.20%	4.96%)
Average interest rate earned (2)(4)	7.49%	6.85%		7.37%	6.73%)
Average interest rate paid (3)(4)	3.00%	2.49%		2.97%	2.38%)

⁽¹⁾ Net interest and commission income (before provisions for possible loan losses) as a percentage of average total interest earning assets for the indicated period. (2) Total interest and commission income divided by average interest earning assets. (3) Total interest expenses divided by average interest bearing liabilities. (4) Percentages are annualized.

The 10.0% increase in net interest and commission income for the three months ended June 30, 2024, compared to the same period for 2023, was primarily a result of a: (i) 64 basis points increase in average interest rate earned on interest earning assets, which includes an extraordinary income of US\$4.5 million for the recognition and payment of tax credits related to preferential interests from previous periods, and (ii) a 3.7% increase in average interest earning assets, offset by an increase of 51 basis points in the average interest rate paid on interest bearing liabilities.



Total Interest and Commission Income

The following table presents information as to the Bank's total interest and commission income for the three and six months ended on June 30, 2024, and 2023, respectively:

	For the Thre	For the Three Months Ended June 30			For the Six Months Ended June 30		
	2024	2023	(%) Change	2024	2023	(%) Change	
		(in thousa	nds of U.S. dollars, ex	cept for percentag	es)		
Total interest and commission income	322,570	284,328	13.4%	631,891	559,522	2 12.9%	
Average interest-earning assets:							
Deposits with banks	302,014	348,306	(13.3%)	299,296	305,909	(2.2%)	
Investments and other financial assets, net	5,055,293	5,112,443	(1.1%)	5,079,984	5,168,354	(1.7%)	
Loans, net	11,861,822	11,149,537	6.4%	11,777,080	11,159,633	5.5%	
Total	17,219,129	16,610,287	3.7%	17,156,360	16,633,896	3.1%	
Average interest rate earned: (1)							
Deposits with banks	5.20%	3.42%		5.15%	3.61%)	
Investments and other financial assets, net	5.29%	4.60%		5.22%	4.55%)	
Loans, net	8.49%	7.98%		8.35%	7.82%)	
Total	7.49%	6.85%		7.37%	6.73%	-)	
(1) Percentages are annualized.			_			=	

For the three months ended on June 30, 2024, our diversified loan portfolio represented 68.9% of the Bank's total average interest earning assets and generated 78.1% of the total interest and commissions income.

Total interest and commission income increased by US\$38.2 million, or 13.4%, for the three months ended on June 30, 2024, and was the result of a 64 basis points increase in the average interest rate earned, and a US\$608.8 million, or 3.7%, increase in average interest-earning assets.

The 64 basis points increase in the average interest rate earned on interest-earning assets was primarily due to: (i) a 51 basis points increase on the average interest rate earned on net loans, (ii) a 69 basis points increase on the average interest rate earned on investments and other financial assets, and (iii) a 178 basis points increase on the average interest rate earned on deposits with banks.

The increase in the average interest-earning assets was due to a US\$712.3 million increase, or 6.4%, in net loans, offset by a US\$57.2 million decrease, in investments and deposits with banks.

The following table presents the effect of changes in the Bank's interest and commission income as a result of changes in: (i) the average volume of interest earning assets, and (ii) the average interest rate earned during the three months ended on June 30, 2024:

Second Quarter 2024/2023 Increase / (Decrease)

	By volume	By rate	Net change
	(in the	ousands of U.S. do	llars)
Deposits with banks	(396)	1,347	951
Investments and other financial assets, net	(657)	8,662	8,004
Loans, net	14,218	15,068	29,286
Net Change	13,165	25,077	38,241



For the three months ended on June 30, 2024, and compared to the same period in the last year: (i) the increase in the average rate earned, from 6.85% to 7.49%, resulted in an increase of US\$25.1 million in interest and commission income, while (ii) the increase of US\$13.2 million in interest and commission income from volume, was primarily the result an increase in average net loans, partially offset by a decrease in average deposits and investments.

Total Interest Expenses

The following table presents information as to the Bank's total interest expenses for the three and six months ended on June 30, 2024, and 2023, respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30		
	2024	2023	(%) Change	2024	2023	(%) Change
		(in thousa	nds of U.S. dollars, ex	cept for percentag	ges)	
Total interest expenses	94,144	76,614	22.9%	186,216	147,336	26.4%
Average interest-bearing liabilties:						
Savings and other deposits	5,673,263	5,763,358	(1.6%)	5,727,973	5,814,012	(1.5%)
Time deposits	5,731,229	5,305,406	8.0%	5,643,920	5,278,066	6.9%
Borrowings and placements (1)	1,157,878	1,251,603	(7.5%)	1,186,325	1,282,297	(7.5%)
Total	12,562,370	12,320,367	2.0%	12,558,218	12,374,375	1.5%
Average interest rate paid: (2)						
Savings and other deposits	1.12%	0.93%		1.13%	0.87%	
Time deposits	4.51%	3.65%		4.44%	3.49%	
Borrowings and placements	4.72%	4.74%		4.80%	4.68%	
Total	3.00%	2.49%	_	2.97%	2.38%	<u>-</u>

 $^{^{(1)}}$ Includes Repos, Borrowings and Placements and Perpetual Bonds. $^{(2)}$ Percentages are annualized.

The Bank's total interest expenses is mainly attributable to interest paid on deposits, which represented 85.5% of the total interest expense for the three months ended on June 30, 2024, as compared to 80.6% for the same period a year ago.

Total interest expense increased by US\$17.5 million, or 22.9%, for the three months ended on June 30, 2023, and was result of a 51 basis points increase in the average interest rate paid on interest bearing liabilities, and a 2.0% increase in average interest-bearing liabilities.

The increase in the average interest rate paid was mainly attributable to: (i) an 86 basis point increase on the average interest rate paid on time deposits, and (ii) a 19 basis point increase on the average interest rate paid on savings and other deposits.

The increase in the average interest bearing liabilities was due to a US\$425.8 million increase, or 8.0%, in time deposits, offset by a US\$93.7 million decrease, or 7.5%, in borrowings and placements, and a US\$90.1 million decrease, or 1.6%, in savings and other deposits.

The following table sets forth the effect of changes in the Bank's total interest expense as a result of changes in: (i) the average volume of interest-bearing liabilities, and (ii) the average interest rate paid during the three months ended on June 30, 2024:

Second Quarter 2024/2023						
Increase / (Decrease)						
By volume By rate Ne						
(in the	usands of U.S. dol	llars)				
(210)	2,644	2,434				
3,882	12,394	16,276				
(1,111) (69) (1						
2,562	14,969	17,530				
	Incre By volume (in the (210) 3,882 (1,111)	Increase / (Decrease By volume By rate (in thousands of U.S. dol (210) 2,644 3,882 12,394 (1,111) (69)				



For the three months ended on June 30, 2024 and as compared to the same period in 2023, (i) the increase in the average rate paid, from 2.49% to 3.00%, resulted in an increase of US\$15.0 million on interest expense, while (ii) the increase of US\$242.0 million in average interest bearing liabilities, resulted in an increase of US\$2.5 million on interest expense.

Provision for Loan Losses

The following table presents the Bank's allowance for loan losses, net of write-offs and recoveries included in the Bank's results of operations for the three and six months ended June 30, 2024, and 2023, respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30		
_	2024	2023	(%) Change	2024	2023	(%) Change
		(in thous	ands of U.S. dollars, ex	cept for percentage	es)	
Allowance for loan losses at the beginning of period	395,090	434,346	(9.0%)	394,787	432,999	(8.8%)
Net loan loss provisions	(850)	(12,663)	(93.3%)	93	(13,801)	n/a
Write-offs	14,283	8,487	68.3%	26,423	17,648	49.7%
Recoveries	13,154	14,016	(6.1%)	24,653	25,661	(3.9%)
Balance at the end of period	393,110	427,211	. (8.0%)	393,110	427,211	(8.0%)
Total loans	12,417,110	11,645,305	j	12,417,110	11,645,305	
Net loan loss provisions to total loans (1)	(0.03%)	(0.43%))	0.00%	(0.24%)	
Write-offs to total loans (1)	0.46%	0.29%)	0.43%	0.30%)
Net write-offs to total loans (1)	0.04%	(0.19%))	0.03%	(0.14%)	
Allowance to total loans	3.17%	3.67%)	3.17%	3.67%)
(1) Percentages are annualized						

⁽¹⁾ Percentages are annualized.

For the three months ended on June 30, 2024, the provision charged to expenses, net of recoveries amounted to US\$0.8 million, as compared to a net release of US\$12.7 million for the same period in 2023.

For the three months ended, write-offs increased by US\$5.8 million, from US\$8.5 million in 2023 (0.29% of total loans, annualized), to US\$14.3 million (0.46% of total loans, annualized), while recoveries decreased by US\$0.8 million, from US\$14.0 million in 2023 to US\$13.2 million in 2024.

Consequently, the allowance for loan losses decreased US\$34.1 million, from US\$427.2 million (3.67% of total loans), to US\$393.1 million (3.17% of total loans). Based on our IFRS 9 and our complementary models, we believe that our current allowance for loan losses adequately covers the credit risk of the Bank's loan portfolio.

Other Income, Net

The following table presents the information as to the Bank's fees, commission and other income, net for the three and six months ended on June 30, 2024, and 2023, respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30			
	2024	2023	(%) Change	2024	2023	(%) Change	
	(in thousands of U.S. dollars, except for percentages)						
Fees and commission income, net	60,598	43,413	39.6%	114,587	89,626	27.9%	
Insurance premiums, net	12,187	9,863	23.6%	23,690	19,466	21.7%	
Gain (Loss) on financial instruments, net	(7,237)	(3,132)	131.1%	(3,893)	(23,976)	(83.8%)	
Other income, net	13,642	14,988	(9.0%)	23,761	23,336	1.8%	
Total of other income, net	79,189	65,132	21.6%	158,146	108,452	45.8%	

The 21.6% increase in total other income, net for the three months ended on June 30, 2024, primarily reflects the following factors:



Fees and Commission Income, Net

The 39.6% increase in fees and commission income, net of commission expenses and other expenses for the three months ended on June 30, 2024, resulted primarily from a 15.9% increase in commissions and fees related to credit and debit card operations, as a result of higher transaction volumes. The total number of credit and debit cards issued by the Bank increased by 10.2%, from a year ago, while transactions increased by 14.7% from 75.5 million during the second quarter of 2023 to 86.6 million during the same period of 2024.

Insurance Premiums, Net

Net insurance premiums increased by 23.6% for the three months ended on June 30, 2024, as compared to the same period in 2023, mainly due to: (i) an increase in insurance premiums of 13.9%, and (ii) decrease in net claims of 8.5%.

Gain (Loss) on Financial Instruments, Net

Gain (loss) on financial instruments, net for the three months ended on June 30, 2024, resulted in a net loss of US\$7.2 million, principally as a result of: (i) sales of fixed income securities with accumulated losses in Other Comprehensive Income, and (ii) unrealized losses in our investment portfolio mainly due to increase in interest rates.

Other Income, Net

Other income, net decreased by US\$1.3 million, or 9.0%, in the three months ended June 30, 2024, compared to the same period in 2023. This decrease was primarily due to the reclassification of certain mobile and online banking revenues, that starting in the second quarter 2023 are presented in other income, net (previously in fees and commission income, net). The reclassification during 2023 contains the income generated during the first semester; excluding the impact of this reclassification, other income, net increased 14.1%.

General and Administrative Expenses

The following table presents the Bank's principal general and administrative expenses for the three and six months ended on June 30, 2024, and 2023 respectively:

	For the Three Months Ended June 30			For the Six Months Ended June 30			
	2024	2023	(%) Change	2024	2023	(%) Change	
	(in thousands of U.S. dollars, except for percentages)						
Salaries and other employee expenses	49,899	46,110	8.2%	98,699	91,511	7.9%	
Depreciation and amortization expenses	8,813	8,139	8.3%	17,353	16,705	3.9%	
Premises and equipment expenses	9,182	8,592	6.9%	18,070	16,950	6.6%	
Other expenses	19,662	19,144	2.7%	38,276	36,810	4.0%	
Total	87,555	81,985	6.8%	172,398	161,976	6.4%	

The 6.8% increase in general and administrative expenses for the three months ended on June 30, 2024, primarily reflects the following factors:

Salaries and Other Employee Expenses

For the three months ended June 30, 2024, salaries and other employee expenses represented 57.0% of total general and administrative expenses, as compared to 56.2% for the same period in 2023. The 8.2% increase in salaries and other employee expenses was attributable to a combination of a moderate increase in salaries and a 1.8% increase in the number of employees.

Depreciation and Amortization Expenses

Total depreciation and amortization expense increased by US\$0.7, or 8.3%, for the three months ended on June 30, 2024, as compared to the same period in 2023, mainly due to an increase in investments in hardware and software as the Bank continues to develop its technological capabilities.



Premises and Equipment Expenses

Premises and equipment expenses increased by US\$0.6 million, or 6.9%, for the three months ended on June 30, 2024, as compared to the same period in 2023, mainly due to an increase in technological expenses associated with software licenses and subscriptions.

Other Expenses

Other expenses increased by US\$0.5 million, or 2.7%, for the three months ended on June 30, 2024, mainly due to professional and legal services.

Taxes

Net income tax amounted to US\$30.0 million for the three months ended on June 30, 2024 (US\$29.3 million in estimated income tax and US\$0.7 million in deferred income tax). The US\$1.4 million increase in net income tax, was primarily driven by a higher taxable income.

Operational Efficiency

The Bank's operational efficiency ratio was 28.11% for the three months ended June 30, 2024, as compared to 29.61% for the same period in 2023 mainly as a result of: (i) a US\$34.6 million increase, or 12.5%, in operating income, and (ii) a US\$5.6 million, or 6.8%, increase in the Bank's general and administrative expenses.



BANCO GENERAL, S.A. & Subsidiaries Consolidated Income Statement For the three months ended

	30-Jun-24	31-Mar-24	31-Dec-23	30-Sep-23	30-Jun-23		
	(in thousands of U.S. dollars)						
Total interest and commission income	322,570	309,322	303,416	296,290	284,328		
Total interest expenses	(94,144)	(92,072)	(89,263)	(84,029)	(76,614)		
Net interest and commission income	228,425	217,250	214,153	212,261	207,714		
Total Provisions, net	(1,308)	959	(10,539)	(15,369)	(14,168)		
Net interest and commission income after provisions	229,733	216,290	224,692	227,630	221,883		
Other Income (expenses):							
Fees and other commissions	101,993	96,340	95,281	90,262	81,206		
Insurance premiums, net	12,187	11,503	11,664	10,493	9,863		
Gain (Loss) on financial instruments, net	(7,237)	3,344	(13,387)	(9,615)	(3,132)		
Other income, net	13,642	10,120	12,398	16,284	14,988		
Commission expenses and other expenses	(41,396)	(42,350)	(41,797)	(38,419)	(37,793)		
Total other income, net	79,189	78,956	64,158	69,006	65,132		
General and administrative expenses	(87,555)	(84,843)	(97,245)	(82,716)	(81,985)		
Equity participation in associates	3,816	4,339	2,683	3,900	4,032		
Net income before income tax	225,184	214,743	194,288	217,821	209,061		
Income tax, estimated	(29,260)	(25,638)	(28,131)	(28,098)	(26,736)		
Income tax, deferred	(712)	234	(4,397)	(2,986)	(1,860)		
Income tax, net	(29,971)	(25,403)	(32,528)	(31,084)	(28,595)		
Net income	195,212	189,340	161,760	186,737	180,466		



BANCO GENERAL, S.A. & Subsidiaries Consolidated Balance Sheet As of

	30-Jun-24	31-Mar-24	31-Dec-23	30-Sep-23	30-Jun-23
		(in tho	usands of U.S.	dollars)	
Assets		,		,	
Cash and deposits with banks	737,848	554,861	809,845	593,122	599,903
Investments and other financial assets, net	4,929,526	5,109,527	5,124,922	5,016,485	5,091,893
Loans	12,417,110	12,178,609	11,974,961	11,914,423	11,645,305
Allowance for possible loans losses	(393,110)	(395,090)	(394,787)	(413,250)	(427,211)
Unearned comissions	(39,982)	(39,388)	(38,961)	(39,729)	(39,503)
Investments in associates	32,645	30,503	30,112	34,768	30,960
Other assets	1,152,488	1,199,475	1,225,515	1,258,667	1,225,537
Total assets	18,836,526	18,638,497	18,731,607	18,364,486	18,126,885
Liabilities and shareholder's equity					
Total deposits	13,193,767	13,132,175	13,234,652	13,022,781	12,917,336
Borrowings and placements	740,287	801,468	860,648	774,828	785,657
Perpetual bonds	400,000	400,000	400,000	400,000	400,000
Other liabilities	1,380,543	1,290,199	1,308,960	1,309,292	1,248,395
Total liabilities	15,714,597			15,506,901	
Shareholder's equity	3,121,929	3,014,655	2,927,347	2,857,586	2,775,497
Total liabilities and shareholder's equity	18,836,526	18,638,497	18,731,607	18,364,486	18,126,885
iotai liabilities and shareholder s equity	10,030,320	10,030,497	16,731,007	10,304,460	10,120,003
Operational data (in units)					
Number of customers	1,820,887	1,780,016	1,737,887	1,714,200	1,678,660
Number of customers affiliated in digital channels (1)	1,618,605	1,608,240	1,569,219	1,546,567	1,500,388
% active customers in digital channels (2)	82.4%	82.2%	81.8%	81.1%	80.6%
Number of employees (3)	4,994	4,991	4,983	4,949	4,905
Number of branches (4)	80	80	80	80	80
Number of ATMs ⁽⁴⁾	625	636	637	637	635
Assets under management (in US\$ million) (5)	15,024	14,837	14,447	13,652	13,439

⁽¹⁾ Only considers BG clients. (2) Active customers in digital channels (as a percentage of total clients) represents clients who transact/visit our online banking or mobile application during the last month. (3) Total number of permanent full-time employees for BG & Subsidiaries at the end of the period. (4) Total number of branches and ATMs in Panama and Costa Rica. (5) Assets under management at BG Valores and BG Investment.



BANCO GENERAL, S.A. & Subsidiaries Financial Ratios As of and for the three months ended

	30-Jun-24	31-Mar-24	31-Dec-23	30-Sep-23	30-Jun-23
Profitability and efficiency:					
Net Interest Margin (1)(2)	5.31%	5.09%	5.06%	5.09%	5.00%
Return on average assets (1)(3)	4.17%	4.06%	3.48%	4.10%	3.96%
Return on average equity (1)(3)	25.38%	25.31%	22.18%	26.18%	26.24%
Efficiency (4)	28.11%	28.23%	34.61%	29.01%	29.61%
Operating expenses / average total assets (1)(3)	1.87%	1.82%	2.09%	1.81%	1.80%
Other income / operating income (5)	28.38%	27.61%	28.23%	28.32%	27.17%
Liquidity:					
Primary Liquidity / total deposits and obligations (6)	27.87%	27.94%	29.58%	28.08%	28.32%
Regulatory Liquidity / qualified deposits	40.59%	40.84%	41.83%	39.35%	39.86%
Loans, net / client deposits ⁽⁷⁾	90.88%	89.48%	87.26%	88.02%	86.59%
Capital:					
Total regulatory primary capital ratio (CET 1) (8)	21.99%	21.50%	21.27%	20.85%	20.77%
Total primary capital ratio ⁽⁸⁾	24.87%	24.42%	24.24%	23.84%	23.84%
Total capital ratio ⁽⁸⁾	24.87%	24.42%	24.24%	23.84%	23.84%
Equity / assets	16.57%	16.17%	15.63%	15.56%	15.31%
Asset quality:					
Non accrual loans / total loans (9)	2.08%	2.12%	2.16%	2.21%	2.32%
Past due loans / total loans (10)	2.45%	2.54%	2.54%	2.55%	2.70%
Allowance for loan losses / total loans	3.17%	3.24%	3.30%	3.47%	3.67%
Allowance for loan losses / non accrual loans ⁽⁹⁾	152.50%	152.82%	152.55%	157.11%	158.19%
Allowance for loan losses / past due loans (10)	129.27%	127.73%	129.74%	136.15%	135.89%
Write-offs / total loans (1)	0.46%	0.40%	0.59%	0.42%	0.29%
Net write-offs / total loans ⁽¹⁾	0.04%	0.02%	0.24%	(0.04%)	(0.19%)

⁽¹⁾ Percentages are annualized. (2) Net interest margin refers to net interest and commission income divided by average interest-earning assets. Average interest-earning assets are determined on average monthly balances. (3) Percentages have been calculated using monthly averages. (4) Efficiency is defined as general and administrative expenses divided by the sum of net interest, commission income, other income, net, and equity participation in associates. (5) Other income corresponds to the sum of fees and other commissions, insurance premiums, net, and other income, net; while operating income corresponds to the sum of income from interest and commissions, fees and other commissions, insurance premiums, net and other income, net. (6) Primary liquidity is comprised of: (a) cash and deposits with banks, and (b) high quality (investment grade) fixed income securities, including repos, fixed income mutual funds, treasury bills, negotiable CDs, commercial paper, corporate and sovereign bonds, MBS, CMOs and ABS. (7) Client deposits exclude interbank deposits. (8) Capital ratios as a percentage of risk weighted assets. (9) Non accrual loans: all loans past due 90+ days on interest and/or principal payments, residential mortgages past due 120+ days, and overdrafts past due +30 days. (10) Past due loans: all loans past due 90+ days on interest and/or principal payments and all loans past due 30 days post maturity.